

A composite image of space featuring Earth, a satellite, a comet, the Moon, Mars, and Jupiter.

# ***21<sup>st</sup> Annual High-Tech Conference***

## ***NASA Small Business Round Table***

***Glenn A. Delgado  
Assistant Administrator  
NASA Headquarters***

***March 3, 2009***



- New PIC
  - Small Business Evaluation Factors
  - Past Performance
- Joint Counseling
- Small Business and Prime Councils
- Metrics Update



- Mentor-Protégé Program
- NASA Conference Issues
- Sources Sought Synopses / RFI
- Subcontracting opportunities
- Small Business Industry Awards (SBIA)



# NASA Small Business Metrics Update

National Aeronautics and Space Administration



## FY08 Agency Prime Metrics Report

AS OF SEPTEMBER 30, 2008

\*FY08 DATA WAS GENERATED ON JANUARY 9, 2009 FROM FPDS-NG\*

[www.nasa.gov](http://www.nasa.gov)



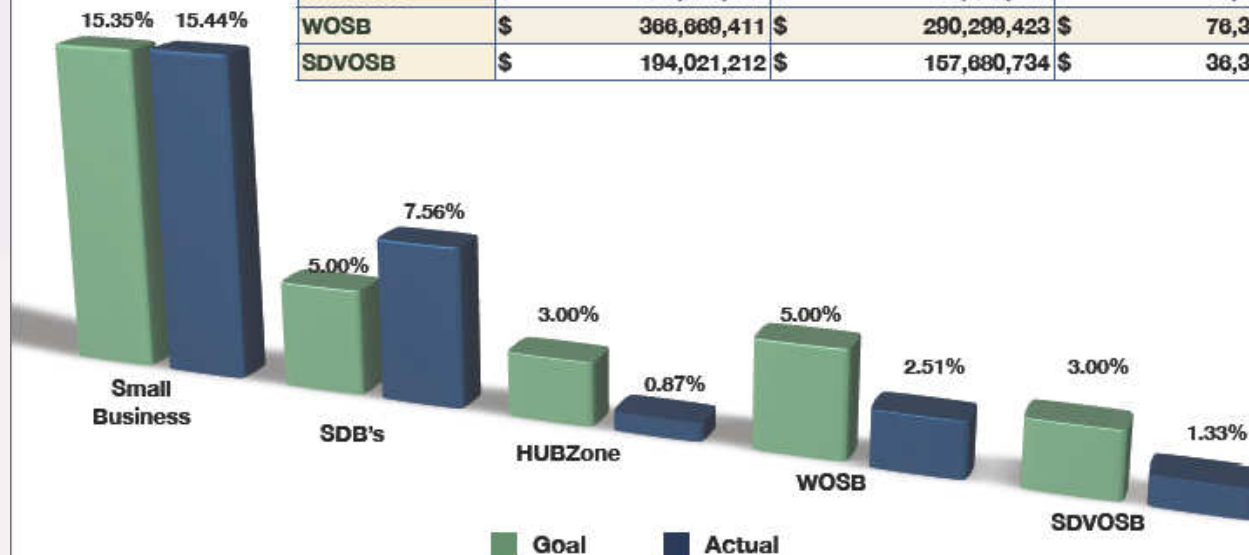


# NASA Small Business Metrics Update

## NASA Agency FY08 Prime Goals vs. Actual Percentages as of September 30, 2008

Data Generated January 9, 2009 from FPDS-NG

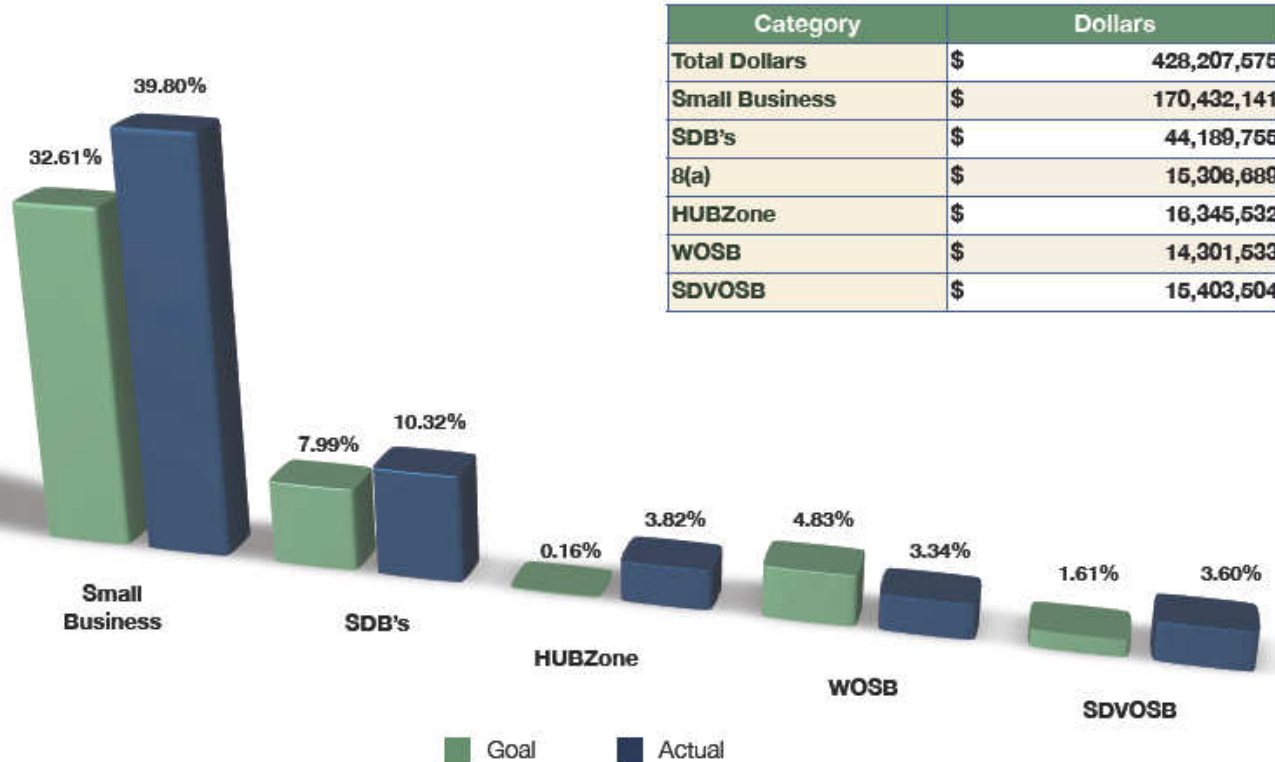
Category	FY08 Dollars	FY07 Dollars	Variance
Total Dollars	\$ 14,628,535,214	\$ 12,811,828,250	\$ 1,816,706,964
Small Business	\$ 2,259,143,452	\$ 1,967,410,844	\$ 291,732,608
SDB's	\$ 1,106,199,345	\$ 879,096,278	\$ 227,103,067
8(a)	\$ 523,472,523	\$ 424,008,672	\$ 99,463,851
HUBZone	\$ 127,325,843	\$ 93,020,377	\$ 34,305,466
WOSB	\$ 366,669,411	\$ 290,299,423	\$ 76,369,988
SDVOSB	\$ 194,021,212	\$ 157,680,734	\$ 36,340,478



# NASA Small Business Metrics Update

## ARC FY08 Prime Goals vs. Actual Percentages as of September 30, 2008

Data Generated January 9, 2009 from FPDS-NG



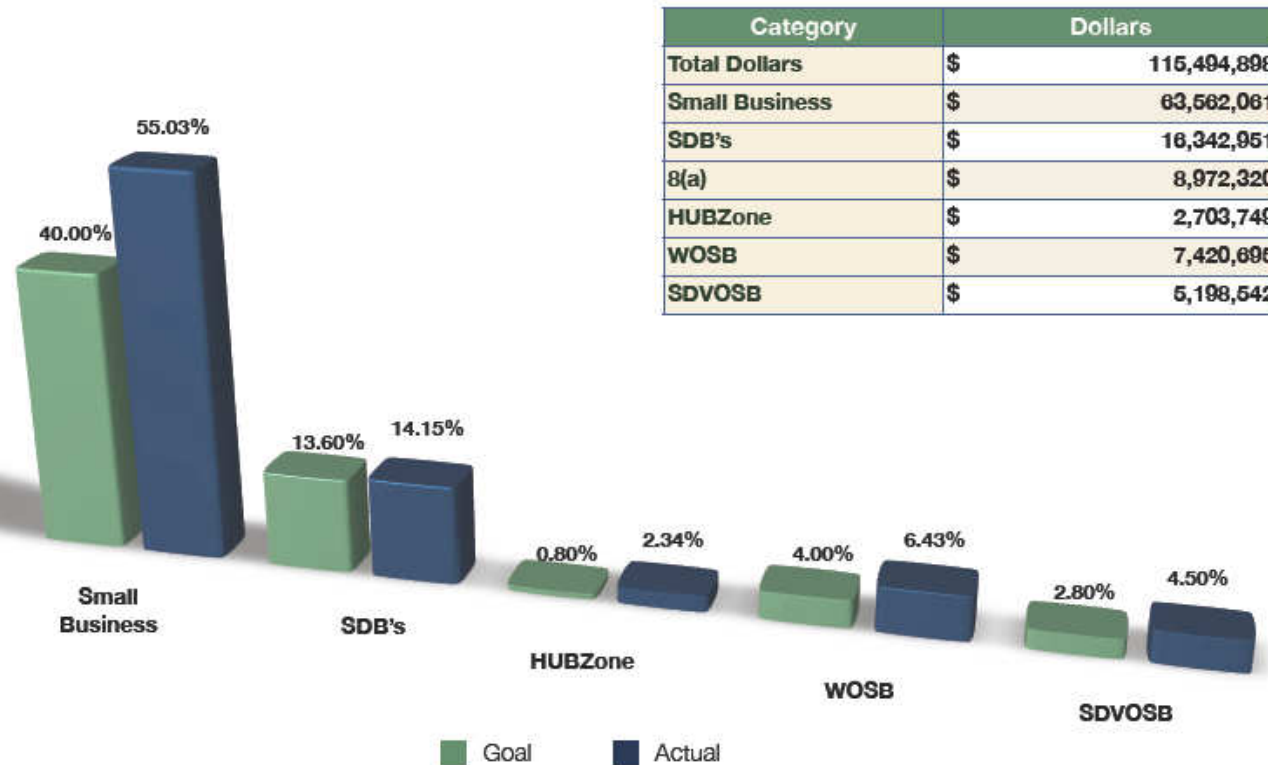
Category	Dollars
Total Dollars	\$ 428,207,575
Small Business	\$ 170,432,141
SDB's	\$ 44,189,755
8(a)	\$ 15,308,689
HUBZone	\$ 18,345,532
WOSB	\$ 14,301,533
SDVOSB	\$ 15,403,504



# NASA Small Business Metrics Update

## DFRC FY08 Prime Goals vs. Actual Percentages as of September 30, 2008

Data Generated January 9, 2009 from FPDS-NG



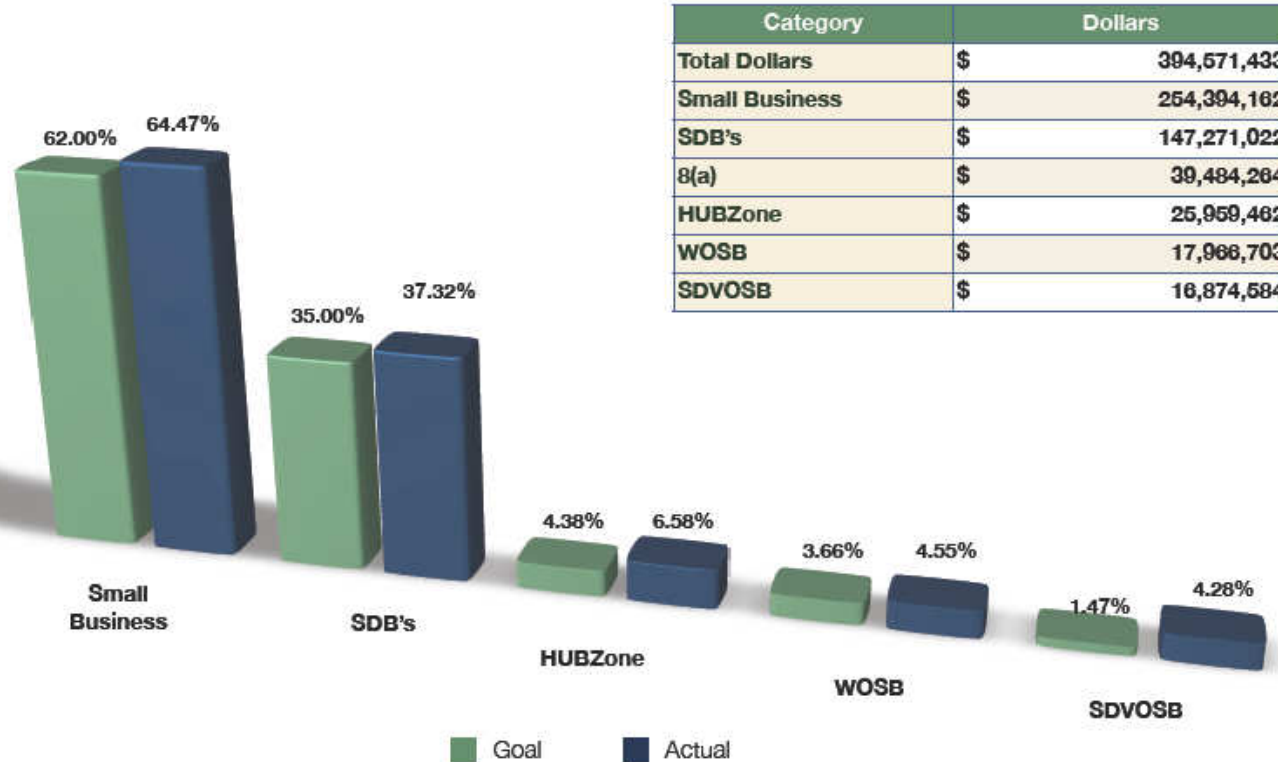
Category	Dollars
Total Dollars	\$ 115,494,898
Small Business	\$ 63,562,061
SDB's	\$ 16,342,951
8(a)	\$ 8,972,320
HUBZone	\$ 2,703,749
WOSB	\$ 7,420,695
SDVOSB	\$ 5,198,542



# NASA Small Business Metrics Update

## GRC FY08 Prime Goals vs. Actual Percentages as of September 30, 2008

Data Generated January 9, 2009 from FPDS-NG

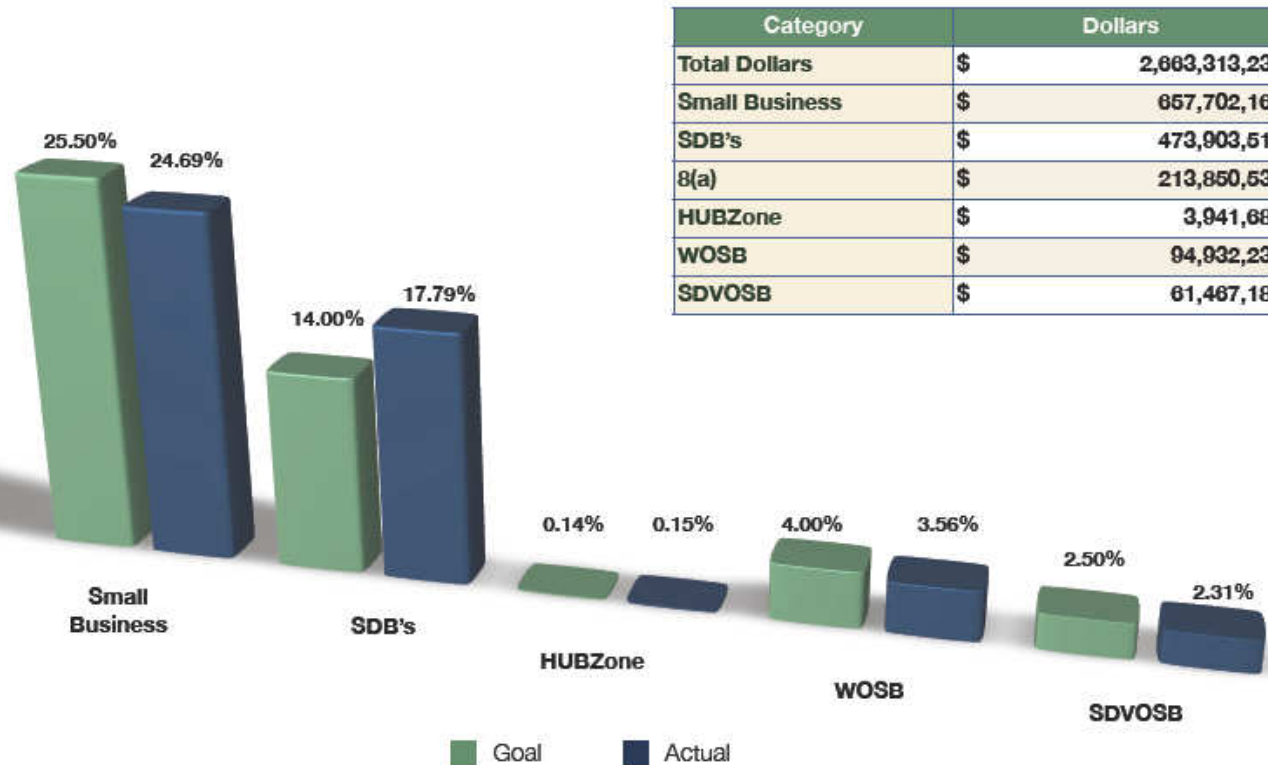




# NASA Small Business Metrics Update

## GSFC FY08 Prime Goals vs. Actual Percentages as of September 30, 2008

Data Generated January 9, 2009 from FPDS-NG



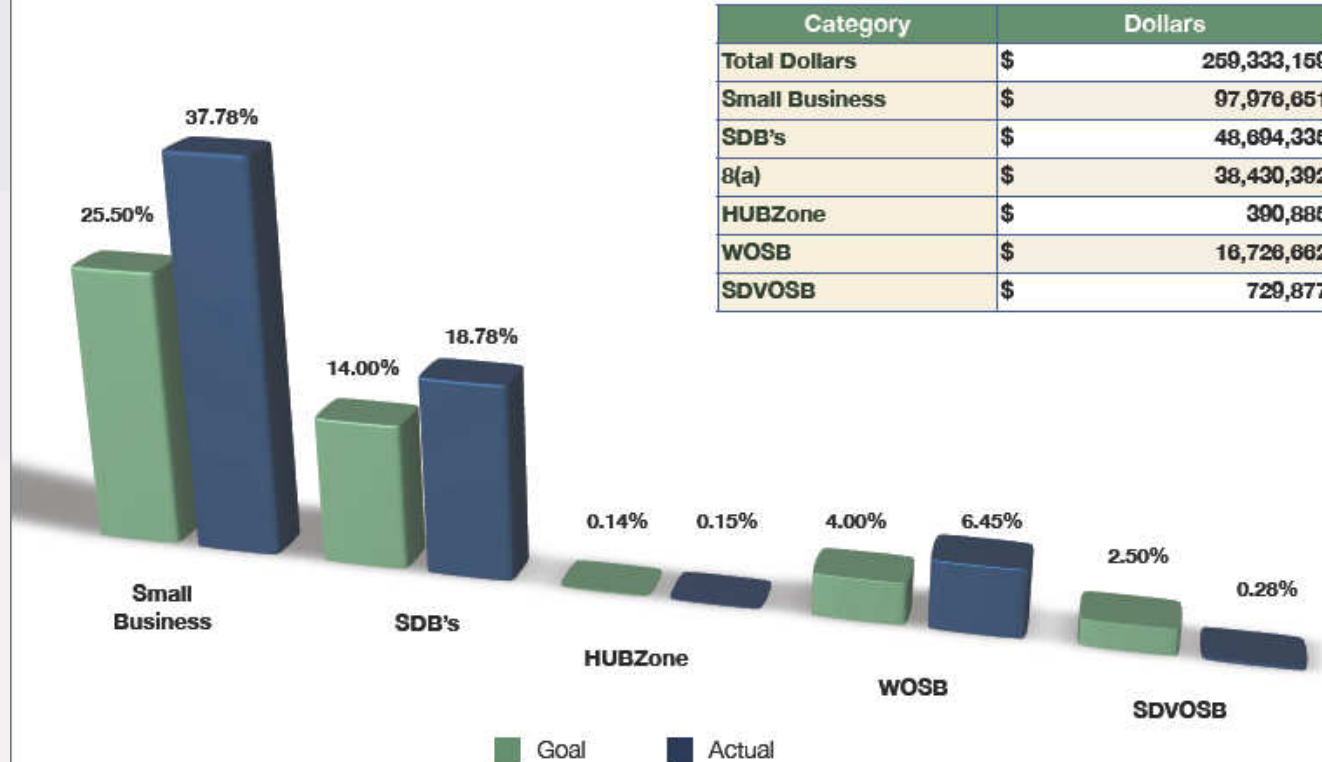
Category	Dollars
Total Dollars	\$ 2,863,313,231
Small Business	\$ 657,702,169
SDB's	\$ 473,903,519
8(a)	\$ 213,850,533
HUBZone	\$ 3,941,688
WOSB	\$ 94,932,231
SDVOSB	\$ 61,467,181



# NASA Small Business Metrics Update

## HQ FY08 Prime Goals vs. Actual Percentages as of September 30, 2008

Data Generated January 9, 2009 from FPDS-NG



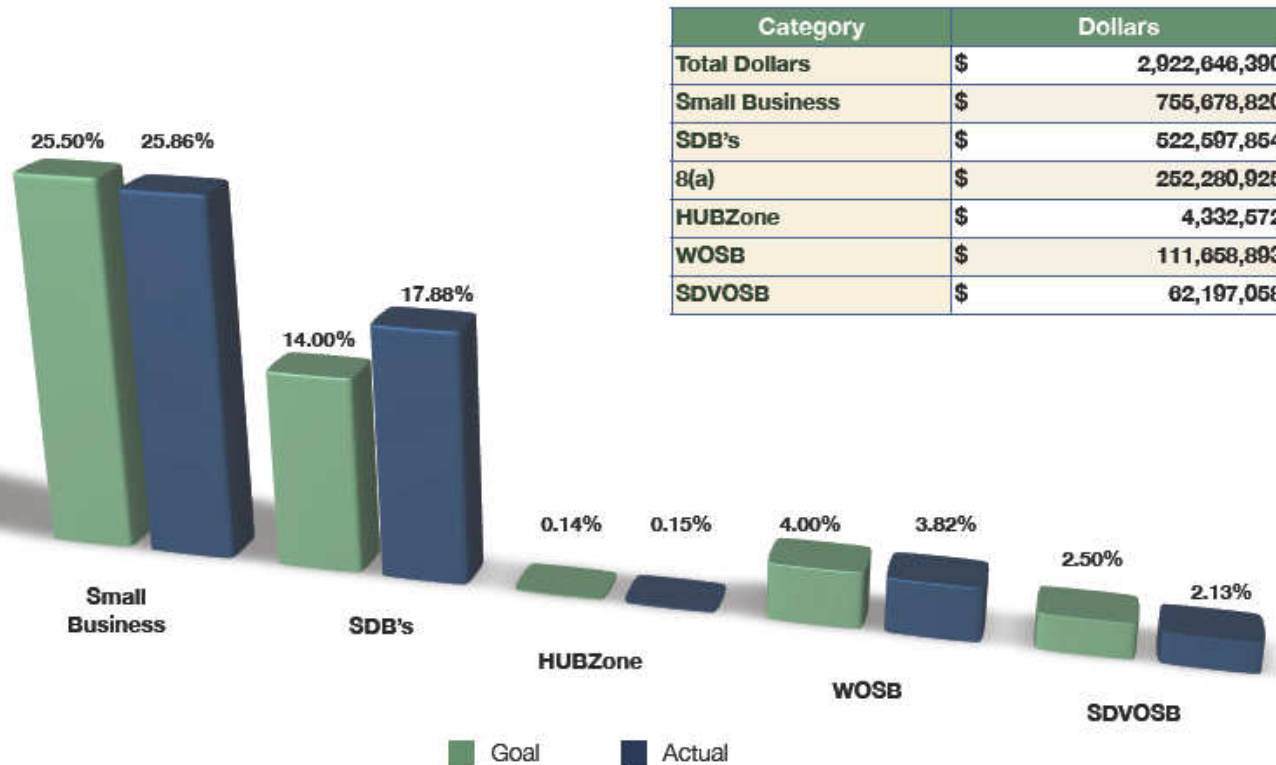
Category	Dollars
Total Dollars	\$ 259,333,159
Small Business	\$ 97,976,651
SDB's	\$ 48,604,335
8(a)	\$ 38,430,392
HUBZone	\$ 390,885
WOSB	\$ 16,726,662
SDVOSB	\$ 729,877



# NASA Small Business Metrics Update

## GSFC/HQ FY08 Prime Goals vs. Actual Percentages as of September 30, 2008

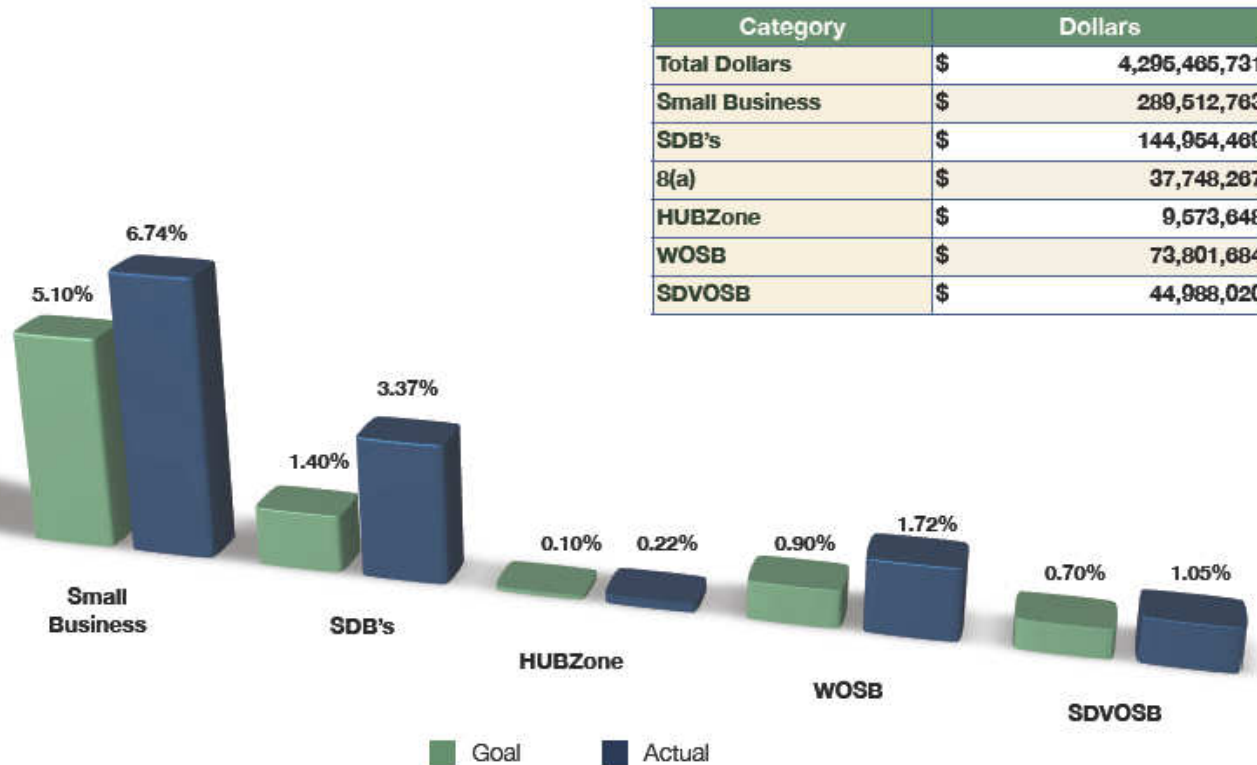
Data Generated January 9, 2009 from FPDS-NG



# NASA Small Business Metrics Update

## JSC FY08 Prime Goals vs. Actual Percentages as of September 30, 2008

Data Generated January 9, 2009 from FPDS-NG

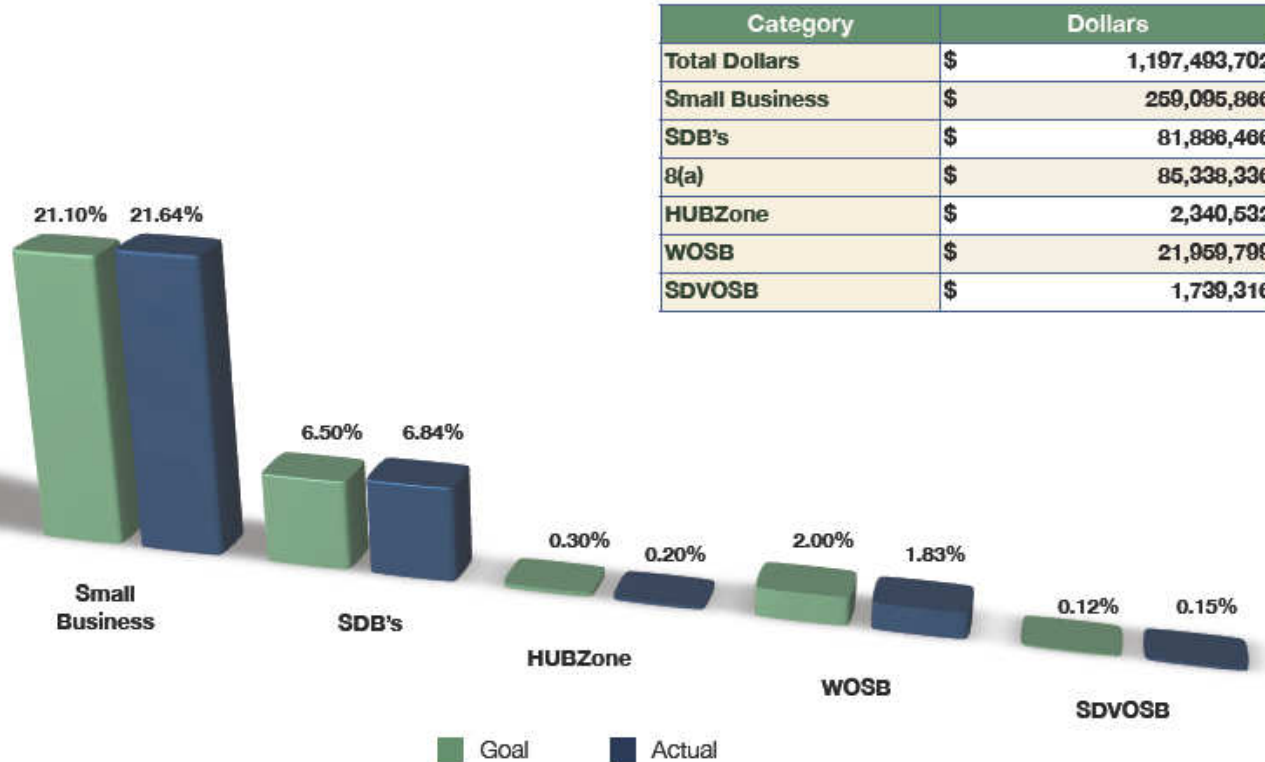




# NASA Small Business Metrics Update

## KSC FY08 Prime Goals vs. Actual Percentages as of September 30, 2008

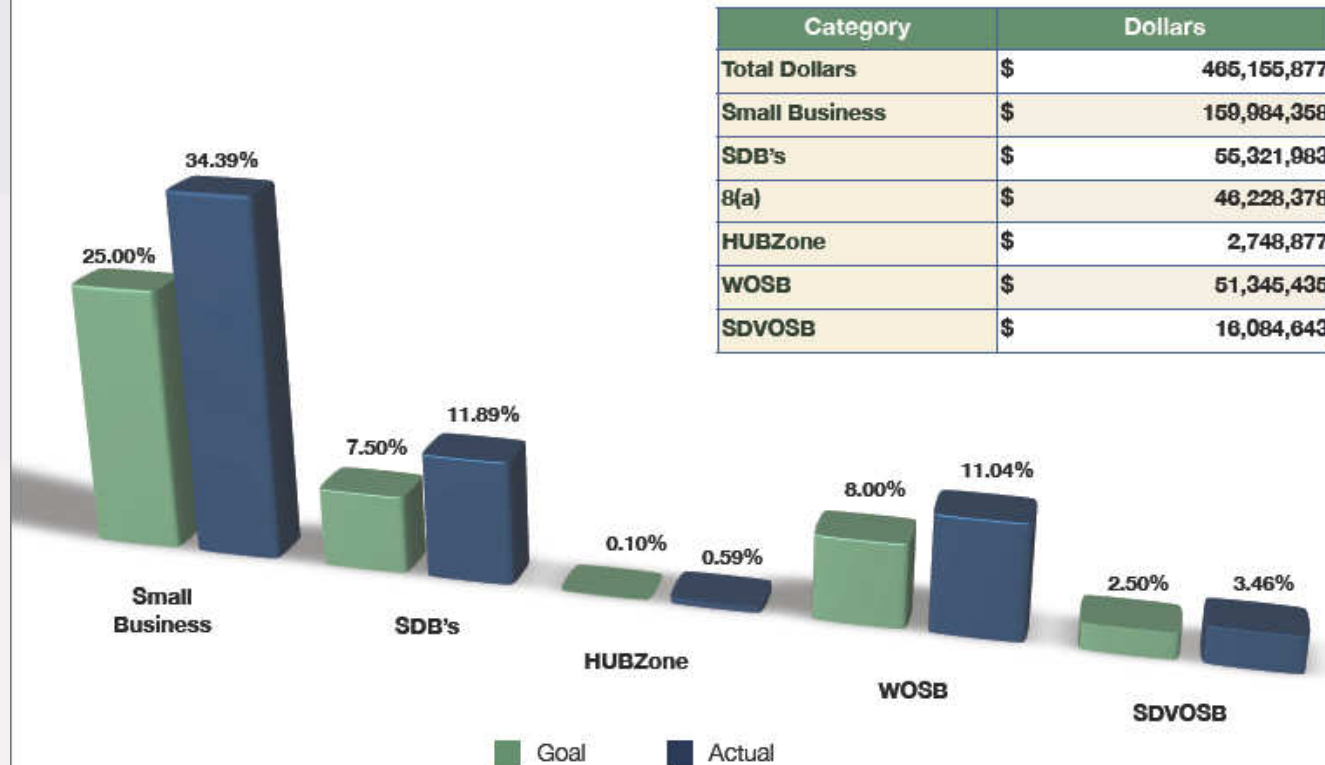
Data Generated January 9, 2009 from FPDS-NG



# NASA Small Business Metrics Update

## LaRC FY08 Prime Goals vs. Actual Percentages as of September 30, 2008

Data Generated January 9, 2009 from FPDS-NG



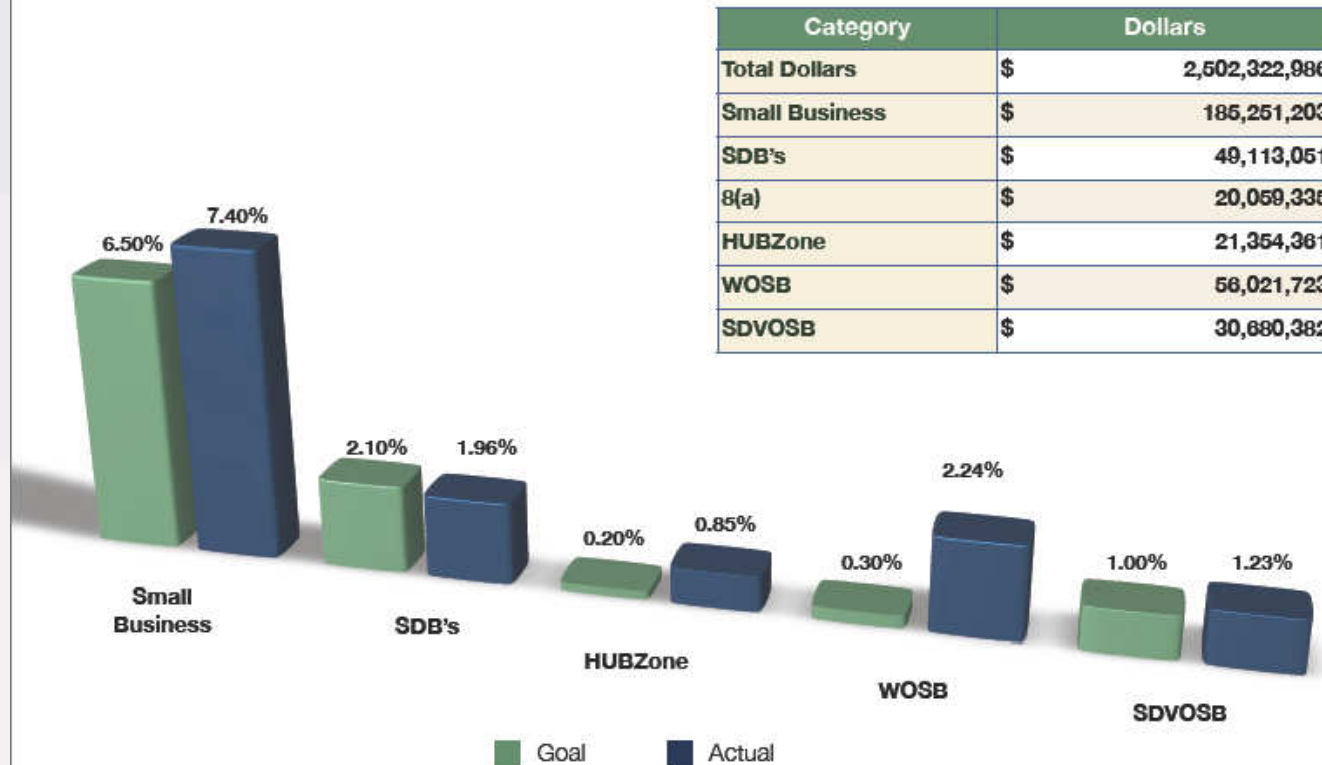
Category	Dollars
Total Dollars	\$ 465,155,877
Small Business	\$ 159,984,358
SDB's	\$ 55,321,983
8(a)	\$ 46,228,378
HUBZone	\$ 2,748,877
WOSB	\$ 51,345,435
SDVOSB	\$ 16,084,643



# NASA Small Business Metrics Update

## MSFC FY08 Prime Goals vs. Actual Percentages as of September 30, 2008

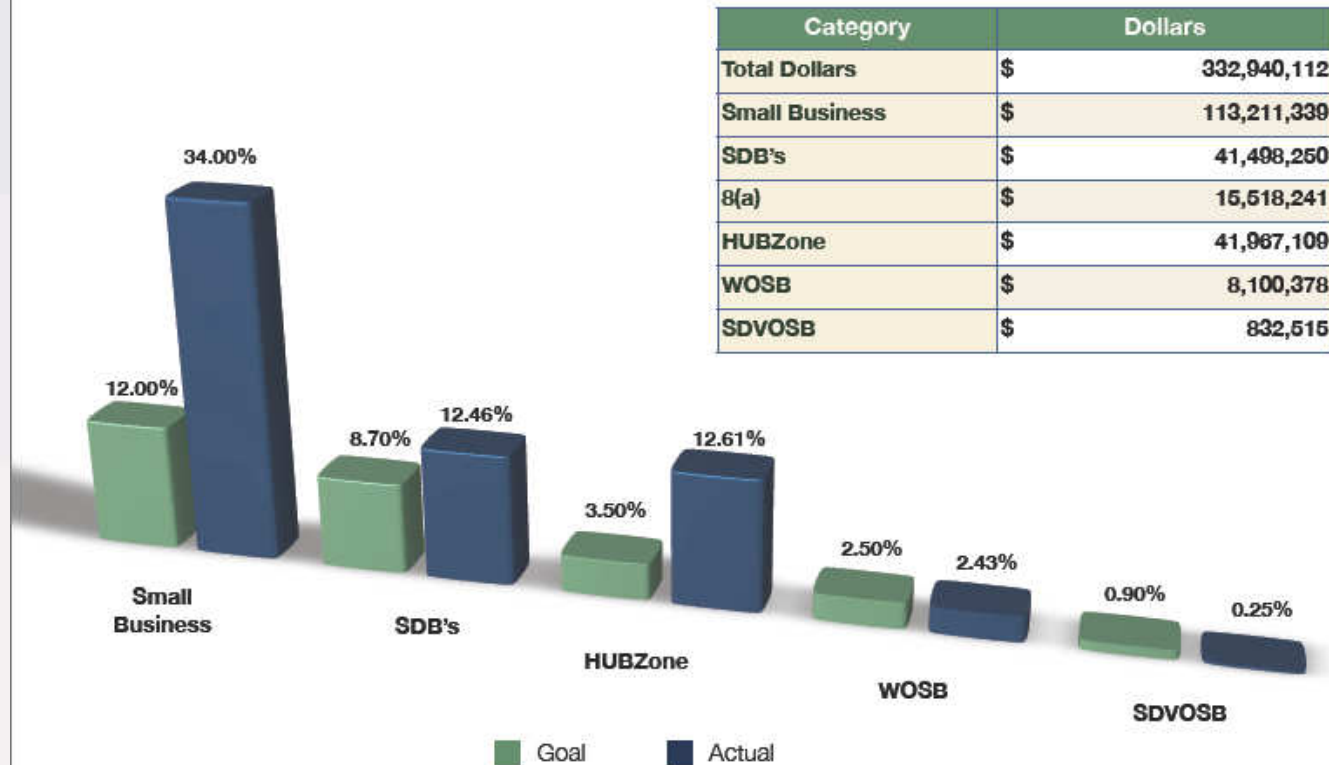
Data Generated January 9, 2009 from FPDS-NG



# NASA Small Business Metrics Update

## SSC FY08 Prime Goals vs. Actual Percentages as of September 30, 2008

Data Generated January 9, 2009 from FPDS-NG





# NASA Small Business Metrics Update

National Aeronautics and Space Administration



## NASA FY06 - FY08 Small Business Prime Metrics Category Goal vs. Actual Percentages

\*FY08 DATA WAS GENERATED ON JANUARY 9, 2009 FROM FPDS-NG  
& FY06 & FY07 DATA IS DERIVED FROM THE FY06 & FY07 FINAL  
SBA SMALL BUSINESS GOALING REPORT\*

\*

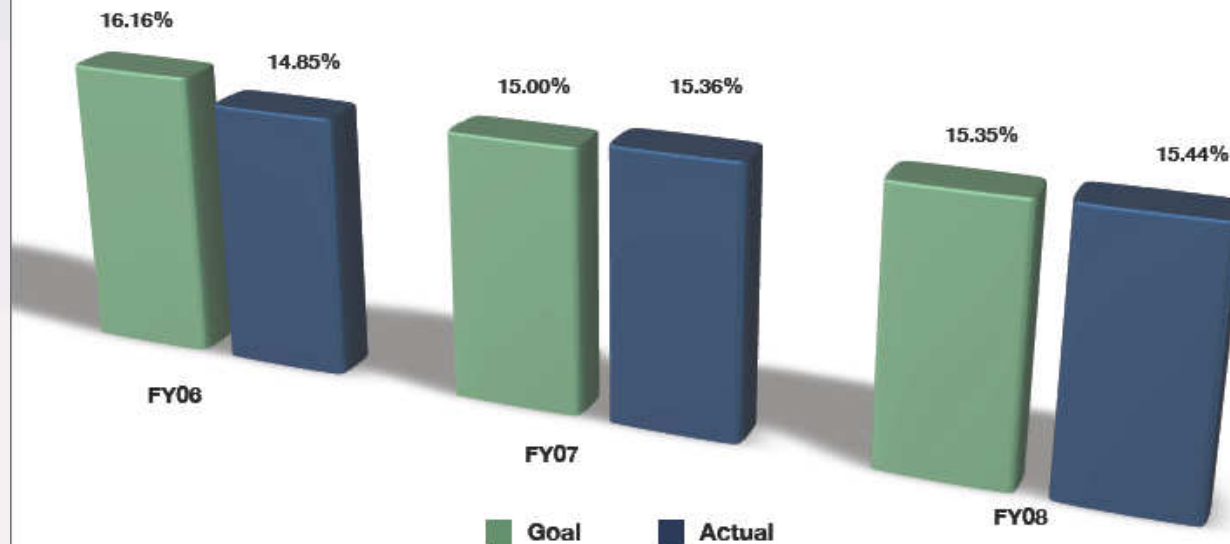
[www.nasa.gov](http://www.nasa.gov)



# NASA Small Business Metrics Update

## NASA FY06-FY08 Small Business Prime Goals vs. Actual Percentages

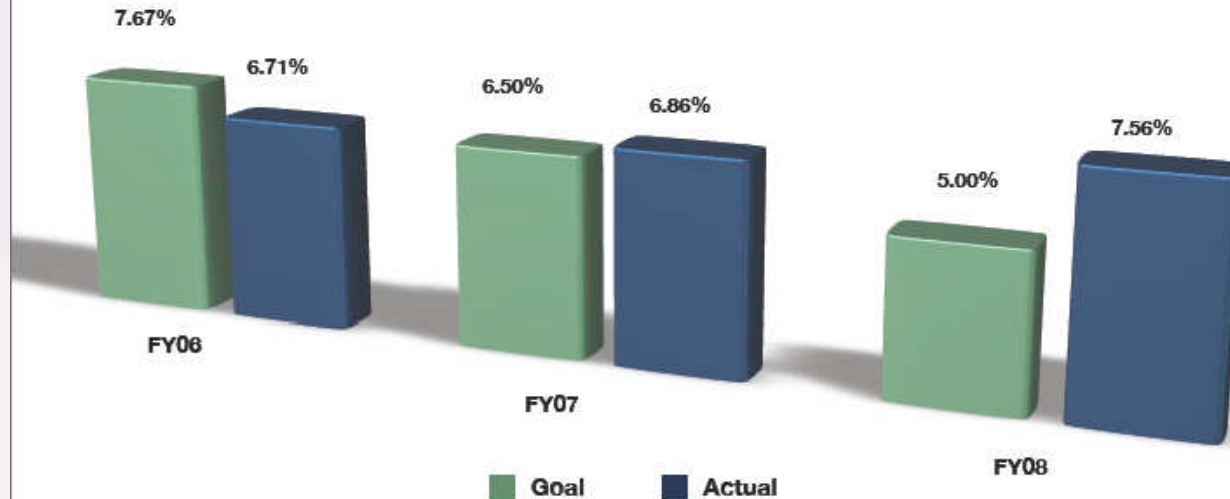
Fiscal Year	Dollars	Variance
FY06	\$ 1,938,443,520	
FY07	\$ 1,967,410,844	\$ 28,967,324
FY08	\$ 2,259,143,452	\$ 291,732,608



# NASA Small Business Metrics Update

## NASA FY06-FY08 Small Disadvantaged Business Prime Goals vs. Actual Percentages

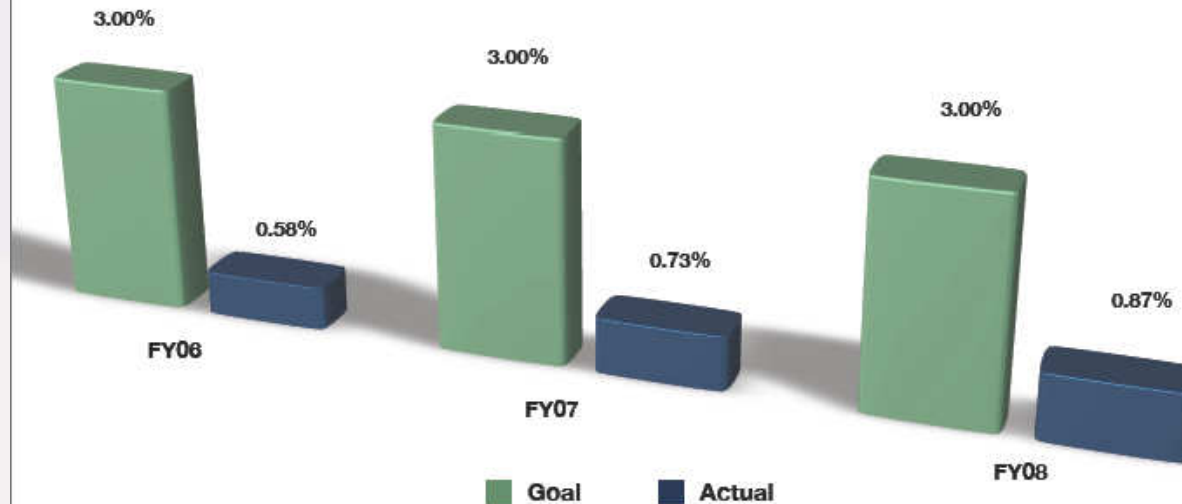
Fiscal Year	Dollars	Variance
FY06	\$ 875,282,315	
FY07	\$ 879,096,278	\$ 3,813,963
FY08	\$ 1,106,199,345	\$ 227,103,067



# NASA Small Business Metrics Update

## NASA FY06-FY08 HUBZone Prime Goals vs. Actual Percentages

Fiscal Year	Dollars	Variance
FY06	\$ 76,062,210	
FY07	\$ 93,020,377	\$ 16,958,167
FY08	\$ 127,325,843	\$ 34,305,466

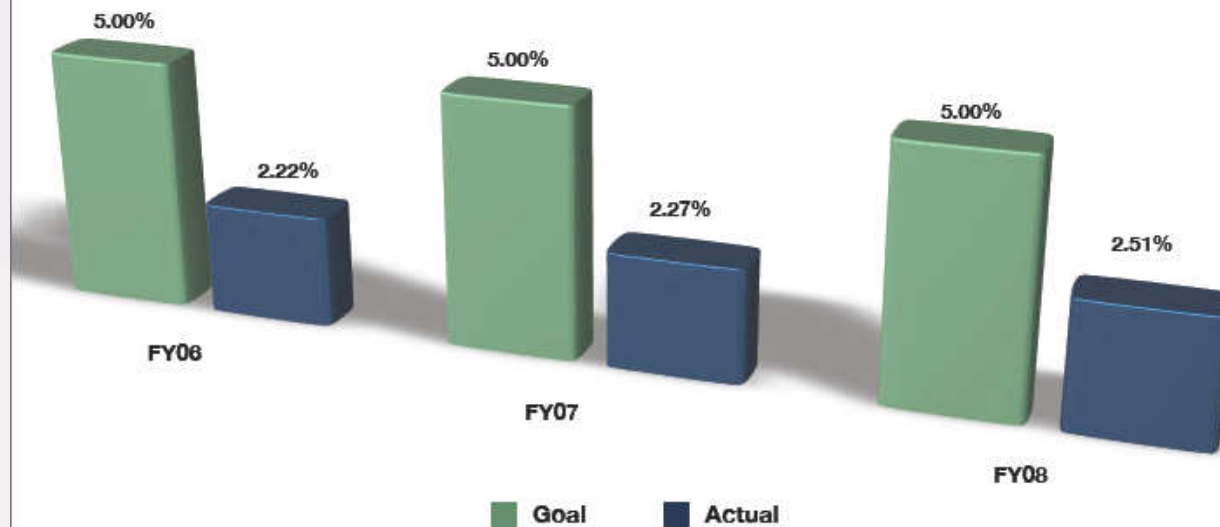




# NASA Small Business Metrics Update

## NASA FY06-FY08 WOSB Prime Goals vs. Actual Percentages

Fiscal Year	Dollars		Variance
FY06	\$	289,048,035	
FY07	\$	290,299,423	\$ 1,251,388
FY08	\$	366,669,411	\$ 76,369,988



# NASA Small Business Metrics Update

## NASA FY06-FY08 SDVOSB Prime Goals vs. Actual Percentages

Fiscal Year	Dollars	Variance
FY06	\$ 164,513,812	
FY07	\$ 157,680,734	\$ (6,833,078)
FY08	\$ 194,021,212	\$ 36,340,478

